



Washington State **Broadband** Office

Connecting people to possibilities



Wilford Saunders
Governor's Office Social Media Summit
@WABroadband #evergreenapps
evergreenapps.org



EvergreenApps 1.0

- Open data from Seattle, King County and State of WA
 - Seattle has great tabular; KingCounty has regulatory, WA has GIS
- Grant from NTIA (ARRA)
- Advice & planning from the software industry
- Events for Developers
 - Startup Weekend Gov Edition hackathon
 - SpoCode codecamp
 - Mixers, meetings, coffee
- A WordPress site fed by the sponsors
- Earned media, thanks to consistent support from the Governor, the County Executive and the Mayor
- Judges from around the state



The Winners

- **Living Voter's Guide**
<http://wash.livingvotersguide.org>
- **WhichBus**
<http://www.whichbus.org>
@WhichBus
- **Seattle RainWatch**
<http://www.atmos.washington.edu>
- **Trash Backwards**
<http://trashbackwards.com>
@trashbackwards
- **foodInspector**
<http://www.kcfoodinspector.com/>
- **alike**
<http://alikeapp.com>



Lessons Learned

- Worked:
 - The partnership: City + County + State + Business
 - Earned media: supportive and informative
 - Meet-ups: people need encouragement
 - Evangelists: hard work and style for cheap
 - Twitter: #needdatanw, small venue/big audience
- Not so much:
 - State data: need more major sets
 - Summer Schedule: nobody vacations with their team
 - CrunchTime events: leave time for test/polish
 - Distributed Ideation: we're not there yet

Theory

- Change the rules by changing demand
 - 54 hours to build; 54,000 steps to success
 - Mentorship, spotlights, sustain the buzz
- You can't always get what you want
 - It's a relationship without a product
 - Urban environments are dense and data-driven

Evangelism: what to do

- Publish your data live or live-like.
 - Catalogs or maps are a good place to start
 - People love: Safety, Money, Transit, Events
 - Even if you're not the wire, it's part of the mashup
- Meet people who can make your work better
 - Developers, employees, students, other gov'ts
 - Make it fun: do it, talk it up, do it again



Give 'em a Reuben

EvergreenApps 2.0



- Prizes for adoption, not just development
 - No shortage of apps, but what are we using them for?
- Narrow focus to education
 - State has connections at all levels
 - Ready for change
 - Simpler message, standard data

Questions, thoughts etc.

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