

July 15, 2014

The Honorable John A. Boehner Speaker U.S. House of Representatives H-232, Capitol Building Washington, DC 20515

The Honorable Nancy Pelosi Minority Leader U.S. House of Representatives H-204, Capitol Building Washington, DC 20515 The Honorable Harry Reid Majority Leader U.S. Senate S-221, Capitol Building Washington, DC 20510

The Honorable Mitch McConnell Minority Leader U.S. Senate S-230 Capitol Building Washington, DC 20510

Dear Speaker Boehner, Leader Reid, Leader Pelosi and Leader McConnell:

As governors of states whose economies and workers benefit from exports, we urge you to reauthorize the U.S. Export-Import Bank (Ex-Im) before its charter expires this year. In its role as the official U.S. export credit agency, Ex-Im is a vital export finance tool for exporters in our states, at no cost to American taxpayers.

Ex-Im allows our companies and workers to compete on a level playing field against our competitors, which receive extensive support from their own export credit agencies. Without Ex-Im financing, which assumes the credit and country risks that the private sector is unable or unwilling to accept, U.S. firms would have lost many sales campaigns to their overseas competitors. As the economies of our states continue to improve, it is especially important that we recognize the important role Ex-Im plays in supporting U.S. exports and jobs.

In fiscal year 2013, Ex-Im provided more than \$27.3 billion in financing, which enabled \$34.7 billion in exports. These exports supported about 205,000 American jobs in states across the country. Moreover, Ex-Im plays a strong role in supporting small businesses. In 2013, over 3,400—or more than 90 percent—of Ex-Im's transactions involved small businesses.

Ex-Im is also good for U.S. taxpayers because it is financially self-sustaining. In fact, over the past five years, on top of creating or sustaining one million American jobs, Ex-Im has earned over \$2 billion for U.S. taxpayers through the fees the agency charges for its services.

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Ex-Im's authorization will expire at the end of this September. Failure to reauthorize the agency's operations will place U.S. companies at a serious disadvantage, which would inevitably lead to fewer exports and the loss of thousands of jobs in our states.

We strongly urge you to support U.S. exports and jobs by approving legislation that reauthorizes the Export-Import Bank. It is the right thing to do for our economy, companies and workers.

Sincerely,

Governor Jay Inslee State of Washington

mice & Drewer Governor Jan Brewer State of Arizona

Governor Edmund "Jerry" State of California

Governor Dan Malloy State of Connecticut

Governor Eddie Baza Calvo Island of Guam

Governor C.L. "Butch" Otter

State of Idaho

Governor Steve Beshear Commonwealth of Kentucky Governor Robert Bentley State of Alabama

Governor Mike Beebe State of Arkansas

Governor John Hickenlooper State of Colorado

Jack Markell

Governor Jack Markell State of Delaware

Governor Neil Abercrombie

State of Hawaii

Governor Pat Quinn State of Illinois

Governor Paul LePage

State of Maine

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Governor Martin O'Malley State of Maryland

Governor Mark Dayton State of Minnesota

Governor Brian Sandoval State of Nevada

Governor Susana Martinez State of New Mexico

Overnor John Kitzhaber State of Oregon

Governor Alejandro García-Padilla Commonwealth of Puerto Rico

Governor Dennis Daugaard State of South Dakota

Governor John de Jongh U.S. Virgin Islands

Governor Earl Ray Tomblin State of West Virginia Governor Deval Patrick
Commonwealth of Massachusetts

Governor Steve Bullock State of Montana

Governor Maggie Hassan State of New Hampshire

Mary Fallin

Governor Mary Fallin State of Oklahoma

Governor Tom Corbett State of Pennsylvania

Governor Lincoln Chafee State of Rhode Island

Governor Peter Shumlin State of Vermont

Governor Terry McAuliffe Commonwealth of Virginia